

Some people experience globalization more deliberately and creatively than others, of course. Timothy Taylor uses the experience of one musician to show how a new kind of "global pop" is developing. Youssou N'Dour, a world music star from Senegal, has brought a mixture of commercialized African music styles to Western audiences while also reaching African audiences as a traditional praise-singer. Musicians like N'Dour, Taylor argues, are not interested in preserving an artificial authenticity; rather, they strive to be "global citizens" by creatively blending the many sounds they hear.

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## How Sushi Went Global

Theodore C. Bestor

A 40-minute drive from Bath, Maine, down a winding two-lane highway, the last mile on a dirt road, a ramshackle wooden fish pier stands beside an empty parking lot. At 6:00 p.m. nothing much is happening. Three bluefin tuna sit in a huge tub of ice on the loading dock.

Between 6:45 and 7:00, the parking lot fills up with cars and trucks with license plates from New Jersey, New York, Massachusetts, New Hampshire, and Maine. Twenty tuna buyers clamber out, half of them Japanese. The three bluefin, ranging from 270 to 610 pounds, are winched out of the tub, and buyers crowd around them, extracting tiny core samples to examine their color, fingering the flesh to assess the fat content, sizing up the curve of the body.

After about 20 minutes of eyeing the goods, many of the buyers return to their trucks to call Japan by cellphone and get the morning prices from Tokyo's Tsukiji market – the fishing industry's answer to Wall Street – where the daily tuna auctions have just concluded. The buyers look over the tuna one last time and give written bids to the dock manager, who passes the top bid for each fish to the crew that landed it.

The auction bids are secret. Each bid is examined anxiously by a cluster of young men, some with a father or uncle looking on to give advice, others with a young woman and a couple of toddlers trying to see Daddy's fish. Fragments of concerned conversation float above the parking lot: "That's all?" "Couldn't we do better if we shipped it ourselves?" "Yeah, but my pickup needs a new transmission now!" After a few minutes, deals are closed and the fish are quickly loaded onto the backs of trucks in crates of crushed ice, known in the trade as "tuna coffins." As rapidly as they arrived, the fleets of buyers sail out of the parking lot – three bound for New York's John F. Kennedy Airport, where their tuna will be airfreighted to Tokyo for sale the day after next.

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Bluefin tuna may seem at first an unlikely case study in globalization. But as the world rearranges itself – around silicon chips, Starbucks coffee, or sashimi-grade tuna – new channels for global flows of capital and commodities link far-flung individuals and communities in unexpected new relationships. The tuna trade is a prime example of the globalization of a regional industry, with intense international competition and theory environmental regulations, centuries-old practices combined with high technology, realignments of labor and capital in response to international regulation, shifting markets, and the diffusion of culinary culture as tastes for sushi, and bluefin tuna, spread worldwide. [...]

Japan's emergence on the global economic scene in the 1970s as the business destination du jour, coupled with a rejection of hearty, redmeat American fare in favor of healthy cuisine like rice, fish, and vegetables, and the appeal of the high-concept aesthetics of Japanese design all prepared the world for a sushi fad. And so, from an exotic, almost unparalleled ethnic specialty, then to haute cuisine of the most rarefied sort, sushi has become not just cool, but popular. The painted window of a Cambridge, Massachusetts, coffee shop advertises "espresso, cappuccino, carrot juice, lasagna, and sushi." Mashed potatoes with wasabi (horseradish), sushi-ginger relish, and seared sashimi-grade tuna steaks show Japan's growing cultural influence on upscale nouvelle cuisine throughout North America, Europe, and Latin America. Sushi has even become the stuff of fashion, from "sushi" lip gloss, colored the deep red of raw tuna, to "wasabi" nail polish, a soft avocado green. [...]

Japan remains the world's primary market for fresh tuna for sushi and sashimi; demand in other countries is a product of Japanese influence and the creation of new markets by domestic producers looking to expand their reach. Perhaps not surprisingly, sushi's global popularity as an emblem of a sophisticated, cosmopolitan consumer class more or less coincided with a profound transformation in the international role of the Japanese fishing industry. From the 1970s onward, the expansion of 200-mile fishing limits around the world excluded foreign fleets from the prime fishing grounds of many coastal nations. And international environmental campaigns forced many countries, Japan among them, to scale back their distant water fleets. With their fishing operations curtailed and their yen for sushi still growing, Japanese had to turn to foreign suppliers.

Junbo jets brought New England's bluefin tuna into easy reach of Tokyo, just as Japan's consumer economy – a byproduct of the now disparaged "bubble" years – went into hyperdrive. The sushi business boomed. During the 1980s, total Japanese imports of fresh bluefin tuna worldwide increased from 957 metric tons (531 from the United States) in 1984 to 5,235 metric tons (857 from the United States) in 1993. The average wholesale price peaked in 1990 at 4,900 yen (US\$34) per kilogram, bones and all, which trimmed out to approximately US\$33 wholesale per edible pound.

Not surprisingly, Japanese demand for prime bluefin tuna – which yields a firm red meat, lightly marbled with veins of fat, highly prized (and priced) in Japanese cuisine – created a gold-rush mentality on fishing grounds across the globe wherever bluefin tuna could be found. But in the early 1990s, as the US bluefin industry was taking off, the Japanese economy went into a stall, then a slump, then a dive. US producers suffered as their high-end export market collapsed. Fortunately for them, the North American sushi craze took up the slack. US businesses may have written off Japan,

but Americans' taste for sushi stuck. An industry founded exclusively on Japanese demand survived because of Americans' newly trained palates and a booming US economy. [...]

In New England waters, most bluefin are taken one fish at a time, by rod and reel, by hand line, or by harpoon – techniques of a small-scale fisher, not of a factory fleet. On the European side of the Atlantic, the industry operates under entirely different conditions. Rather than rod and reel or harpooning, the typical gear is industrial – the purse seiner (a fishing vessel closing a large net around a school of fish) or the long line (which catches fish on baited hooks strung along lines played out for many miles behind a swift vessel). The techniques may differ from boat to boat and from country to country, but these fishers are all angling for a share of the same Tsukiji yen – and in many cases, some biologists argue, a share of the same tuna stock. Fishing communities often think of themselves as close-knit and proudly parochial, but the sudden globalization of this industry has brought fishers into contact – and often into conflict – with customers, governments, regulators, and environmentalists around the world.

Two miles off the beach in Barbate, Spain, a huge maze of nets snakes several miles out into Spanish waters near the Strait of Gibraltar. A high-speed, Japanese-made workboat heads out to the nets. On board are five Spanish hands, a Japanese supervisor, 2,500 kilograms of frozen herring and mackerel imported from Norway and Holland, and two American researchers. The boat is making one of its twice-daily trips to Spanish nets, which contain captured Mediterranean tuna being raised under Japanese supervision for harvest and export to Tsukiji.

Behind the guard boats that stand watch over the nets 24 hours a day, the headlands of Morocco are a hazy purple in the distance. Just off Barbate's white cliffs to the northwest, the light at the Cape of Trafalgar blinks on and off. For 20 minutes, the men toss herring and mackerel over the gunwales of the workboat while tuna the size (and speed) of Harley Davidsons dash under the boat, barely visible until, with a flash of silver and blue, they wheel around to snatch a drifting morsel.

The nets, lines, and buoys are part of an *almadraba*, a huge fish trap used in Spain as well as Sicily, Tunisia, and Morocco. The *almadraba* consists of miles of nets anchored to the channel floor suspended from thousands of buoys, all laid out to cut across the migration routes of bluefin tuna leaving the strait. This *almadraba* remains in place for about six weeks in June and July to intercept tuna leaving the Mediterranean after their spawning season is over. Those tuna that lose themselves in the maze end up in a huge pen, roughly the size of a football field. By the end of the tuna run through the strait, about 200 bluefin are in the pen.

Two hundred fish may not sound like a lot, but if the fish survive the next six months, if the fish hit their target weights, if the fish hit the market at the target price, these 200 bluefin may be worth \$1.6 million dollars. In November and December, after the bluefin season in New England and Canada is well over, the tuna are harvested and shipped by air to Tokyo in time for the end-of-the-year holiday spike in seafood consumption. [...]

Inside the Strait of Gibraltar, off the coast of Cartagena, another series of tuna farms operates under entirely different auspices, utilizing neither local skills nor traditional technology. The Cartagena farms rely on French purse seiners to tow captured tuna to their pens, where joint ventures between Japanese trading firms and large-scale Spanish fishing companies have set up farms using the latest in

Japanese fishing technology. The waters and the workers are Spanish, but almost everything else is part of a global flow of techniques and capital: financing from major Japanese trading companies; Japanese vessels to tend the nets; aquacultural techniques developed in Australia; vitamin supplements from European pharmaceutical giants packed into frozen herring from Holland to be heaved over the gunwales for the tuna; plus computer models of feeding schedules, weight gains, and target market prices developed by Japanese technicians and fishery scientists.

These "Spanish" farms compete with operations throughout the Mediterranean that rely on similar high-tech, high-capital approaches to the fish business. In the Adriatic Sea, for example, Croatia is emerging as a formidable tuna producer. In Croatia's case, the technology and the capital were transplanted by emigré Croatians who returned to the country from Australia after Croatia achieved independence from Yugoslavia in 1991. Australia, for its part, has developed a major aquacultural industry for southern bluefin tuna, a species closely related to the Atlantic bluefin of the North Atlantic and Mediterranean and almost equally desired in Japanese markets. [...]

Globalization doesn't necessarily homogenize cultural differences nor erase the salience of cultural labels. Quite the contrary, it grows the franchise. In the global economy of consumption, the brand equity of sushi as Japanese cultural property adds to the cachet of both the country and the cuisine. A Texan Chinese-American restaurateur told me, for example, that he had converted his chain of restaurants from Chinese to Japanese cuisine because the prestige factor of the latter meant he could charge a premium; his clients couldn't distinguish between Chinese and Japanese employees (and often failed to notice that some of the chefs behind his sushi bars were Latinos).

The brand equity is sustained by complicated flows of labor and ethnic biases. Outside of Japan, having Japanese hands (or a reasonable facsimile) is sufficient warrant for sushi competence. Guidebooks for the current generation of Japanese global *manderzorged* sometimes advise young Japanese looking for a job in a distant city to work as a sushi chef; US consular offices in Japan grant more than 1,000 visas a year to sushi chefs, tuna buyers, and other workers in the global sushi business. A trade school in Tokyo, operating under the name Sushi Daigaku (Sushi University), offers short courses in sushi preparation so "students" can impress prospective employers with an imposing certificate. Even without papers, however, sushi remains firmly linked in the minds of Japanese and foreigners alike with Japanese cultural identity. Throughout the world, sushi restaurants operated by Koreans, Chinese, or Vietnamese maintain Japanese identities. In sushi bars from Boston to Valencia, a customer's simple greeting in Japanese can throw chefs into a panic (or drive them to the far end of the counter).

On the docks, too, Japanese cultural control of sushi remains unquestioned. Japanese buyers and "tuna techs" sent from Tsukiji to work seasonally on the docks of New England laboriously instruct foreign fishers on the proper techniques for catching, handling, and packing tuna for export. A bluefin tuna must approximate the appropriate *kata*, or "ideal form," of color, texture, fat content, body shape, and so forth, all prescribed by Japanese specifications. Processing requires proper attention as well. Special paper is sent from Japan for wrapping the fish before burying them in crushed ice. Despite high shipping costs and the fact that 50 percent of the gross weight of a tuna is unusable, tuna is sent to Japan whole, not sliced into salable

portions. Spoilage is one reason for this, but form is another. Everyone in the trade agrees that Japanese workers are much more skilled in cutting and trimming tuna than Americans, and no one would want to risk sending botched cuts to Japan.

Not to impugn the quality of the fish sold in the United States, but on the New England docks, the first determination of tuna buyers is whether they are looking at a "domestic" fish or an "export" fish. On that judgment hangs several dollars a pound for the fisher, and the supply of sashimi-grade tuna for fishermen, sushi bars, and seafood restaurants up and down the Eastern seaboard. Some of the best tuna from New England may make it to New York or Los Angeles, but by way of Tokyo – validated as top quality (and top price) by the decision to ship it to Japan by air for sale at Tsukiji, where it may be purchased by one of the handful of Tsukiji sushi exporters who supply premier expatriate sushi chefs in the world's leading cities. [...]

Such mystification of a distant market's motivations for desiring a local commodity is not unique. For decades, anthropologists have written of "cargo cults" and "commodity fetishism" from New Guinea to Bolivia. But the ability of fishers today to visualize Japanese culture and the place of tuna within its demanding culinary tradition is constantly shaped and reshaped by the flow of cultural images that now travel around the globe in all directions simultaneously, bumping into each other in airports, fishing ports, bistros, bodegas, and markets everywhere. In the newly rewired circuitry of global cultural and economic affairs, Japan is the core, and the Atlantic seaboard, the Adriatic, and the Australian coast are all distant peripheries. Topst Curry as Gilbert and Sullivan never imagined it.

Japan is plugged into the popular North American imagination as the sometimes inscrutable superpower, precise and delicate in its culinary tastes, feudal in its cultural symbolism, and invariable in its appetites. Were Japan not a prominent player in so much of the daily life of North Americans, the fishers outside of Bath or in Seabrook would have less to think about in constructing their Japan. As it is, they struggle with unfamiliar exchange rates for cultural capital that compounds in a foreign currency.

# McDonald's in Hong Kong

James L. Watson

[...] How does one explain the phenomenal success of American-style fast food in Hong Kong and, increasingly, in Guangzhou – the two epicenters of Cantonese culture and cuisine? Seven of the world's ten busiest McDonald's restaurants are located in Hong Kong. When McDonald's first opened in 1975, few thought it would survive more than a few months. By January 1, 1997, Hong Kong had 125 outlets, which means that there was one McDonald's for every 51,200 residents, compared to one for every 30,000 people in the United States. Walking into these restaurants and looking at the layout, one could well be in Cleveland or Boston. The only obvious differences are the clientele, the majority of whom are Cantonese-speakers, and the menu, which is in Chinese as well as English.

## Transnationalism and the Fast Food Industry

Does the roaring success of McDonald's and its rivals in the fast food industry mean that Hong Kong's local culture is under siege? Are food chains helping to create a homogeneous, "global" culture better suited to the demands of a capitalist world order? Hong Kong would seem to be an excellent place to test the globalization hypothesis, given the central role that cuisine plays in the production and maintenance of a distinctive local identity. Man Tso-chuen's great-grandchildren are today avid consumers of Big Macs, pizza, and Coca-Cola; does this somehow make them less "Chinese" than their grandfather?

It is my contention that the cultural arena in places like Hong Kong is changing with such breathtaking speed that the fundamental assumptions underlining such

questions are themselves questionable. Economic and social realities make it necessary to construct an entirely new approach to global issues, one that takes the consumers' own views into account. Analyses based on neomaxian and dependency (center/periphery) models that were popular in the 1960s and 1970s do not begin to capture the complexity of emerging transnational systems.

This chapter represents a consistent attempt to bring the discussion of globalism down to earth, focusing on one local culture. The people of Hong Kong have embraced American-style fast foods, and by so doing they might appear to be in the vanguard of a worldwide culinary revolution. But they have not been stripped of their cultural traditions, nor have they become "Americanized" in any but the most superficial of ways. Hong Kong in the late 1990s constitutes one of the world's most heterogeneous cultural environments. Younger people, in particular, are fully conversant in transnational idioms, which include languages, music, sports, clothing, satellite television, cybercommunications, global travel, and – of course – cuisine. It is no longer possible to distinguish what is local and what is not. In Hong Kong, as I hope to show in this chapter, the transnational is the local. [...]

## Mental Categories: Snack versus Meal

As in other parts of East Asia, McDonald's faced a serious problem when it began operation in Hong Kong: Hamburgers, fries, and sandwiches were perceived as snacks (Cantonese *sin siuk*, literally "small eats"); in the local view these items did not constitute the elements of a proper meal. This perception is still prevalent among older, more conservative consumers who believe that hamburgers, hot dogs, and pizza can never be "filling." Many students stop at fast food outlets on their way home from school; they may share hamburgers and fries with their classmates and then eat a full meal with their families at home. This is not considered a problem by parents, who themselves are likely to have stopped for tea and snacks after work. Snacking with friends and colleagues provides a major opportunity for socializing (and transacting business) among southern Chinese. Teahouses, coffee shops, bakeries, and ice cream parlors are popular precisely because they provide a structured yet informal setting for centers do not command a great deal of time or money from customers.

Contrary to corporate goals, therefore, McDonald's entered the Hong Kong market as a purveyor of snacks. Only since the late 1980s has its fare been treated as the foundation of "meals" by a generation of younger consumers who regularly eat non-Chinese food. Thanks largely to McDonald's, hamburgers and fries are now a recognized feature of Hong Kong's lunch scene. The evening hours remain, however, the weak link in McDonald's marketing plan; the real surprise was breakfast, which became a peak traffic period (more on this below).

The mental universe of Hong Kong consumers is partially revealed in the everyday use of language. Hamburgers are referred to, in colloquial Cantonese, as *hau tau bao* – *hau* being a homophone for "ham" and *bao* the common term for stuffed buns or bread rolls. *Bao* are quintessential snacks, and however excellent or nutritious they might be, they do not constitute the basis of a satisfying (i.e., filling) meal. In South China that honor is reserved for culinary arrangements that rest, literally, on a bed of rice (*fan*).

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foods that accompany rice are referred to as *shaug*, probably best translated as "toppings" (including meat, fish, and vegetables). It is significant that hamburgers are rarely categorized as meat (*yuk*); Hong Kong consumers tend to perceive anything that is served between slices of bread (Big Macs, fish sandwiches, hot dogs) as *baa*. In American culture the hamburger is categorized first and foremost as a meat item (with all the attendant worries about fat and cholesterol content), whereas in Hong Kong the same item is thought of primarily as bread.

### From Exotic to Ordinary: McDonald's Becomes Local

Following precedents in other international markets, the Hong Kong franchise promoted McDonald's basic menu and did not introduce items that would be more recognizable to Chinese consumers (such as rice dishes, tropical fruit, soup noodles). Until recently the food has been indistinguishable from that served in Mobile, Alabama, or Moline, Illinois. There are, however, local preferences: the best-selling items in many outlets are fish sandwiches and plain hamburgers; Big Macs tend to be the favorites of children and teenagers. Hot tea and hot chocolate outsell coffee, but Coca-Cola remains the most popular drink.

McDonald's conservative approach also applied to the breakfast menu. When morning service was introduced in the 1980s, American-style items such as eggs, muffins, pancakes, and hash brown potatoes were not featured. Instead, the local outlets served the standard fare of hamburgers and fries for breakfast. McDonald's initial venture into the early morning food market was so successful that Mr. Ng hesitated to introduce American-style breakfast items, fearing that an abrupt shift in menu might alienate consumers who were beginning to accept hamburgers and fries as a regular feature of their diet. The transition to eggs, muffins, and hash browns was a gradual one, and today most Hong Kong customers order breakfasts that are similar to those offered in American outlets. But once established, dietary preferences change slowly: McDonald's continues to feature plain hamburgers (but not the Big Mac) on its breakfast menu in most Hong Kong outlets.

Management decisions of the type outlined above helped establish McDonald's as an icon of popular culture in Hong Kong. From 1975 to approximately 1985, McDonald's became the "in" place for young people wishing to associate themselves with the laid-back, nonhierarchical dynamism they perceived American society to embody. The first generation of consumers patronized McDonald's precisely because it was *not* Chinese and was *not* associated with Hong Kong's past as a backward-looking colonial outpost where (in their view) nothing of consequence ever happened. Hong Kong was changing and, as noted earlier, a new consumer culture was beginning to take shape. McDonald's caught the wave of this cultural movement and has been riding it ever since. Anthropological conventions and methodologies do not allow one to deal very well with factors such as entrepreneurial flair or managerial creativity. Ethnographers are used to thinking in terms of group behavior, emphasizing coalitions and communities rather than personalities. In studies of corporate culture, however, the decisive role of management – or, more precisely, individual managers – must be dealt with in a direct way. This takes us into the realm of charisma, leadership, and personality.

Thanks largely to unrelenting efforts by Mr. Ng and his staff, McDonald's made the transition from an exotic, trendy establishment patronized by self-conscious status

seekers to a competitively priced chain offering "value meals" to busy, preoccupied consumers. Today, McDonald's restaurants in Hong Kong are packed – wall-to-wall – with people of all ages, few of whom are seeking an American cultural experience. Twenty years after Mr. Ng opened his first restaurant, eating at McDonald's has become an ordinary, everyday experience for hundreds of thousands of Hong Kong residents. The chain has become a local institution in the sense that it has blended into the urban landscape; McDonald's outlets now serve as rendezvous points for young and old alike. [...]

### Sanitation and the Invention of Cleanliness

Besides offering value for money, another key to McDonald's success was the provision of extra services, hitherto unavailable to Hong Kong consumers. Until the mid 1980s, a visit to any Hong Kong restaurant's toilet (save for those in fancy hotels) could best be described as an adventure. Today, restaurant toilets all over the territory are in good working order and, much to the surprise of visitors who remember the past, they are (relatively) clean. Based on conversations with people representing the full range of social strata in Hong Kong, McDonald's is widely perceived as the catalyst of this dramatic change. The corporation maintained clean facilities and did not waver as new outlets opened in neighborhoods where public sanitation had never been a high priority. Daniel Ng recalled how, during the early years of his business, he had to re-educate employees before they could even begin to comprehend what corporate standards of cleanliness entailed. Many workers, when asked to scrub out a toilet, would protest that it was already cleaner than the one in their own home, only to be told that it was not clean enough. McDonald's set what was perceived at the time to be an impossible standard and, in the process, raised consumers' expectations. Rivals had to meet these standards in order to compete. Hong Kong consumers began to draw a mental equation between the state of a restaurant's toilets and its kitchen. In pre-1980s public eateries (and in many private homes), the toilet was located inside the kitchen. One was not expected to see any contradiction in this arrangement; the operative factor was that both facilities had to be near the water supply. Younger people, in particular, have begun to grow wary of these arrangements and are refusing to eat at places they perceive to be "dirty."

Without exception my informants cited the availability of clean and accessible toilets as an important reason for patronizing McDonald's. Women, in particular, appreciated this service; they noted that, without McDonald's, it would be difficult to find public facilities when they are away from home or office. A survey of one Hong Kong outlet in June 1994 revealed that 58 percent of the consumers present were women. For many Hong Kong residents, therefore, McDonald's is more than just a restaurant; it is an oasis, a familiar rest station, in what is perceived to be an inhospitable urban environment.

### What's in a Smile? Friendliness and Public Service

American consumers expect to be served "with a smile" when they order fast food, but ... this is not true in all societies. In Hong Kong people are suspicious of anyone who displays what is perceived to be an excess of congeniality, solicitude, or familiarity.

The human smile is not, therefore, a universal symbol of openness and honesty: "If you buy an apple from a hawker and he smiles at you," my Cantonese tutor once told me, "you know you're being cheated."

Given these cultural expectations, it was difficult for Hong Kong management to import a key element of the McDonald's formula – service with a smile – and make it work. Crew members were trained to treat customers in a manner that approximates the American notion of "friendliness." Prior to the 1970s, there was not even an indigenous Cantonese term to describe this form of behavior. The traditional notion of friendship is based on loyalty to close associates, which by definition cannot be extended to strangers. Today the concept of *public* friendliness is recognized – and verbalized – by younger people in Hong Kong, but the term many of them use to express this quality is "friendly," borrowed directly from English. McDonald's, through its television advertising, may be partly responsible for this innovation, but to date it has had little effect on workers in the catering industry.

During my interviews it became clear that the majority of Hong Kong consumers were uninterested in public displays of congeniality from service personnel. When shopping for fast food most people cited convenience, cleanliness, and table space as primary considerations; few even mentioned service except to note that the food should be delivered promptly. Counter staff in Hong Kong's fast food outlets (including McDonald's) rarely make great efforts to smile or to behave in a manner Americans would interpret as friendly. Instead, they project qualities that are admired in the local culture: competence, directness, and unflappability. In a North American setting the facial expression that Hong Kong employees use to convey these qualities would likely be interpreted as a deliberate attempt to be rude or indifferent. Workers who smile on the job are assumed to be enjoying themselves at the consumer's (and management's) expense. In the words of one diner I overheard while standing in a queue, "They must be playing around back there. What are they laughing about?"

### Consumer Discipline?

[A] hallmark of the American fast food business is the displacement of labor costs from the corporation to the consumers. For the system to work, consumers must be educated – or "disciplined" – so that they voluntarily fulfill their side of an implicit bargain. We (the corporation) will provide cheap, fast service, if you (the customer) carry your own tray, seat yourself, and help clean up afterward. Time and space are also critical factors in the equation. Fast service is offered in exchange for speedy consumption and a prompt departure, thereby making room for others. This system has revolutionized the American food industry and has helped to shape consumer expectations in other sectors of the economy. How has it fared in Hong Kong? Are Chinese customers conforming to disciplinary models devised in Oak Brook, Illinois?

The answer is both yes and no. In general Hong Kong consumers have accepted the basic elements of the fast food formula, but with "localizing" adaptations. For instance, customers generally do not bus their own trays, nor do they depart immediately upon finishing. (Clearing one's own table has never been an accepted part of local culinary culture, owing in part to the low esteem attaching to this type of labor. [...])

Perhaps the most striking feature of the American-inspired model of consumer discipline is the queue. Researchers in many parts of the world have reported that customers refuse, despite "education" campaigns by the chains involved, to form neat lines in front of cashiers. Instead, customers pack themselves into disorderly scrums and jostle for a chance to place their orders. Scrums of this nature were common in Hong Kong when McDonald's opened in 1975. Local managers discouraged this practice by stationing queue monitors near the registers during busy hours and, by the 1980s, orderly lines were the norm at McDonald's. The disappearance of the scrum corresponds to a general change in Hong Kong's public culture as a new generation of residents, the children of refugees, began to treat the territory as their home. Courtesy toward strangers was largely unknown in the 1960s. Boarding a bus during rush hour could be a nightmare and transacting business at a bank teller's window required brute strength. Many people credit McDonald's with being the first public institution in Hong Kong to enforce queuing, and thereby helping to create a more "civilized" social order. McDonald's did not, in fact, introduce the queue to Hong Kong, but this belief is firmly lodged in the public imagination.

### Hovering and the Napkin Wars

Purchasing one's food is no longer a physical challenge in Hong Kong's McDonald's but finding a place to sit is quite another matter. The traditional practice of "hovering" is one solution: (Choose a group of diners who appear to be on the verge of leaving and stake a claim to their table by hovering nearby, sometimes only inches away. Seated customers routinely ignore the intrusion; it would, in fact, entail a loss of face to notice. Hovering was the norm in Hong Kong's lower- to middle-range restaurants during the 1960s and 1970s, but the practice has disappeared in recent years. Restaurants now take names or hand out tickets at the entrance; warning signs, in Chinese and English, are posted: "Please wait to be seated." Customers are no longer allowed into the dining area until a table is ready.

Fast food outlets are the only dining establishments in Hong Kong where hovering is still tolerated, largely because it would be nearly impossible to regulate. Customer traffic in McDonald's is so heavy that the standard restaurant design has failed to place to sit afterward. Hong Kong consumers usually arrive in groups and delegate one or two people to claim a table while someone else joins the counter queues. Children make ideal hoverers and learn to scoot through packed restaurants, zeroing in on diners who are about to finish. It is one of the wonders of comparative ethnography to witness the speed with which Hong Kong children perform this reconnaissance duty. Foreign visitors are sometimes unnerved by hovering, but residents accept it as part of everyday life in one of the world's most densely populated cities. It is not surprising, therefore, that Hong Kong's fast food chains have made few efforts to curtail the practice.

Management is less tolerant of behavior that affects profit margins. In the United States fast food companies save money by allowing (or requiring) customers to collect their own napkins, straws, plastic flatware, and condiments. Self-provisioning is an essential feature of consumer discipline, but it only works if the system is not abused.

In Hong Kong napkins are dispensed, one at a time, by McDonald's crew members who work behind the counter; customers who do not ask for napkins do not receive any. This is a deviation from the corporation's standard operating procedure and adds a few seconds to each transaction, which in turn slows down the queues. Why alter a well-tested routine? The reason is simple: napkins placed in public dispensers disappear faster than they can be replaced. [...]

### Children as Consumers

[...] McDonald's has become so popular in Hong Kong that parents often use visits to their neighborhood outlet as a reward for good behavior or academic achievement. Conversely, children who misbehave might lose their after-school snacking privileges or be left at home while their siblings are taken out for a McDonald's brunch on Sunday. During interviews parents reported that sanctions of this type worked better than anything they could think of to straighten out a wayward child: "It is my nuclear deterrent," one father told me, in English.

Many Hong Kong children of my acquaintance are so fond of McDonald's that they refuse to eat with their parents or grandparents in Chinese-style restaurants or *dim sam* tea-houses. This has caused intergenerational distress in some of Hong Kong's more conservative communities. In 1994, a nine-year-old boy, the descendant of illustrious ancestors who settled in the New Territories eight centuries ago, talked about his concerns as we consumed Big Macs, fries, and shakes at McDonald's: "A-hak [uncle], I like it here better than any place in the world. I want to come here every day." His father takes him to McDonald's at least twice a week, but his grandfather, who accompanied them a few times in the late 1980s, will no longer do so. "I prefer to eat *dim sam*," the older man told me later. "That place [McDonald's] is for kids." Many grandparents have resigned themselves to the new consumer trends and take their preschool grandchildren to McDonald's for mid-morning snacks – precisely the time of day that local tea-houses were once packed with retired people. Cantonese grandparents have always played a prominent role in child-minding, but until recently the children had to accommodate to the proclivities of their elders. By the 1990s grandchildren were more assertive and the mid-morning *dim sam* snack was giving way to hamburgers and Cokes.

The emergence of children as full-scale consumers has had other consequences for the balance of domestic power in Hong Kong homes. Grade-school children often possess detailed knowledge of fast foods and foreign (non-Chinese) cuisines. Unlike members of the older generation, children know what, and how, to eat in a wide variety of restaurants. Specialized information is shared with classmates: Which chain has the best pizza? What is ravioli? How do you eat a croissant? Food, especially fast food, is one of the leading topics of conversation among Hong Kong school children. Grandchildren frequently assume the role of tutors, showing their elders the proper way to eat fast food. Without guidance, older people are likely to disassemble the Big Mac, layer by layer, and eat only those parts that appeal to them. Hong Kong adults also find it uncomfortable to eat with their hands and devise makeshift finger guards with wrappers. Children, by contrast, are usually expert in the finer points of fast food etiquette and pay close attention to television ads that feature young people

eating a variety of foods. It is embarrassing, I was told by an 11-year-old acquaintance, to be seen at McDonald's with a grandfather who does not know how to eat "properly."

Many Hong Kong kindergartens and primary schools teach culinary skills, utilizing the lunch period for lessons in flavare etiquette, menu reading, and food awareness (taste-testing various cuisines, including Thai, European, and Indian). Partly as a consequence, Hong Kong's youth are among the world's most knowledgeable and adventurous eaters. One can find a wide range of cuisines in today's Hong Kong, rivaling New York City for variety: South Asian, Mexican, and Spanish restaurants are crowded with groups of young people, ages 16 to 25, sharing dishes as they gaze their way through the menu. Culinary adventures of this nature are avoided by older residents (people over 50), who, in general, have a more restricted range of food tolerance.

### Ronald McDonald and the Invention of Birthday Parties

Until recently most people in Hong Kong did not even know, let alone celebrate, their birthdates in the Western calendrical sense; dates of birth according to the lunar calendar were recorded for divinatory purposes but were not noted in annual rites. By the late 1980s, however, birthday parties, complete with cakes and candles, were the rage in Hong Kong. Any child who was anyone had to have a party, and the most popular venue was a fast food restaurant, with McDonald's ranked above all competitors. The majority of Hong Kong people live in overcrowded flats, which means that parties are rarely held in private homes.

Except for the outlets in central business districts, McDonald's restaurants are packed every Saturday and Sunday with birthday parties, cycled through at the rate of one every hour. A party hostess, provided by the restaurant, leads the children in games while the parents sit on the sidelines, talking quietly among themselves. For a small fee celebrants receive printed invitation cards, photographs, a gift box containing toys and a discount coupon for future trips to McDonald's. Parties are held in a special enclosure, called the Ronald Room, which is equipped with low tables and tiny stools – suitable only for children. Television commercials portray Ronald McDonald leading birthday celebrants on exciting safaris and expeditions. The clown's Cantonese name, Mak Dong Lou Suk Suk ("Uncle McDonald"), plays on the intimacy of kinship and has helped transform him into one of Hong Kong's most familiar cartoon figures. [...]

### Conclusions: Whose Culture Is It?

[...] Having watched the processes of culture change unfold for nearly thirty years, it is apparent to me that the ordinary people of Hong Kong have most assuredly *not* been stripped of their cultural heritage, nor have they become the uncomprehending dupes of transnational corporations. Younger people – including many of the grandchildren of my former neighbors in the New Territories – are avid consumers of transnational culture in all of its most obvious manifestations: music, fashion, television,

and cuisine. At the same time, however, Hong Kong has itself become a major center for the *production* of transnational culture, not just a sinkhole for its *consumption*. Witness, for example, the expansion of Hong Kong popular culture into China, Southeast Asia, and beyond: "Cantopop" music is heard on radio stations in North China, Vietnam, and Japan; the Hong Kong fashion industry influences clothing styles in Los Angeles, Bangkok, and Kuala Lumpur; and, perhaps most significant of all, Hong Kong is emerging as a center for the production and dissemination of satellite television programs throughout East, Southeast, and South Asia.

A lifestyle is emerging in Hong Kong that can best be described as postmodern, postnationalist, and flamboyantly transnational. The wholesale acceptance and appropriation of Big Macs, Ronald McDonald, and birthday parties are small, but significant aspects of this redefinition of Chinese cultural identity. In closing, therefore, it seems appropriate to pose an entirely new set of questions: Where does the transnational end and the local begin? Whose culture is it, anyway? In places like Hong Kong the postcolonial periphery is fast becoming the metropolitan center, where local people are consuming and simultaneously producing new cultural systems. [...]

## 15

### The Transnational Villagers

Peggy Levitt

The top part of the avenue leading from the Dominican city of Bani to the village of Miraflores is bordered by thick, leafy mimosa trees. Throughout the year, they are covered by orange blossoms and blanket the street with a delicious shade. On the way out of town, the sidewalks are busy with women shopping and children returning home from school. The streets grow quiet as the beauty parlors, small grocery stores (*colmados*), and lawyers' offices closest to the town square gradually give way to residential neighborhoods. On one corner is Mayor Carlos Peña's feed store, where he and his coworkers from the Partido Revolucionario Dominicano (PRD) meet to talk about politics every late afternoon. Farther down the street, members of the Partido Reformista Social Cristiano (PRSC) also sit in front of their party's headquarters, drinking sweet cups of coffee and discussing the current election campaign. At the edge of town, the buildings end abruptly in overgrown fields. The avenue goes silent except for a lone motorcycle driver. The countryside is overwhelmingly beautiful.

A few hundred yards ahead, two sights unexpectedly interrupt this peaceful landscape. On the right side of the road, four partially complete mansions stand behind large iron gates. Their crumbling marble pillars and large cracked windows, so out of character with the rest of the scene, mock onlookers from the street. A little farther down the avenue, at the edge of a large, uncultivated field, a billboard proclaims "Viaje a Boston con Sierra Travel" – Travel to Boston with Sierra Travel. Telephone numbers in Boston and Bani, coincidentally beginning with the same exchange, are hidden by grasses so tall they almost cover the sign completely.

A small restaurant, its rusting metal chairs and tables glinting brightly in the sun, announces the entrance to Miraflores. Turning off the road into this village of close to four thousand residents reveals further discontinuities. While some of the homes

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their way; they never materialized. Finally, after several months, the MDC learned that President Balaguier was coming to Bani to inaugurate another public-works project and they arranged to meet with him.

We found out that Balaguier would be coming to Bani, so we asked the Reformistas in town to arrange a meeting for us. As the MDC president, I went as the representative of the entire group. I said, 'Dr. Balaguier, our village goes without water for days at a time. We want to build an aqueduct, and with the help of those who are living in Boston we have raised the money to do so. We have been asking the provincial water authorities for months to give us the permits we need, but there is always some excuse. We would like you to help us. And the old man looked at me and he said, "You can tell your community members to keep their money. I will build your aqueduct." (Ramón, 48, nonmigrant, Miraflores) [...]

## 16

# The Great Game and the Informal Empire

David Goldblatt

[...] Before the First World War, football spread as the game of the *fin-de-siècle* urban elites of Europe and Latin America. The game also made its first tentative appearance in those parts of Africa and Asia most closely linked to Europe; the first indigenous football clubs had been formed in elite circles in Egypt, Algeria, South Africa and the Ghanaian Cape Coast before 1914. Working-class players never stayed long enough in any of these places to give the locals more than a glimpse of their unusual ball game. More importantly this kind of company lent no social cachet to football, quite the opposite. That required the participation of the eclectic elites and technicians of Britain's informal empire.

In the half-century before the cataclysm of the First World War the British were everywhere. Obviously enough Britons staffed the military and bureaucratic machines of the empire, but the pink that coloured over one-quarter of the earth's surface on the conventional maps of the day had been quietly seeping out into almost every region of the world. British merchant seamen criss-crossed every ocean and in every port that they stopped in a British community of merchants, entrepreneurs, middlemen and speculators was gathered. These circuits of trade created a *de facto* British economic empire that reached to China, South America, Mexico and right the way across Europe, from Lisbon to Moscow, from Oslo to Constantinople. More than just trade, the British exported capital to these unofficial economic outposts, establishing banks, investing in railways, infrastructure and factories. Where local skills and technologies were insufficient, Britain exported technicians, techniques and machines too, most notably for the funding and constructing of Latin America's entire railway network.

While economic relationships were at the core of British influence, the informal empire was always more than just pounds, shillings and pence. British teachers, schools

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and educational philosophies were in vogue and in demand among many of the elites of Europe and the Río de la Plata, for Britain was not just the most powerful player in world affairs, it was the most modern. While for much of the twentieth century Britain saw itself as imperturbably tranquil and able successfully to preserve the archaic and traditional, that is not how it looked to others in the late nineteenth century. On the contrary, the whirlwind of its industrial revolution, the modernist might of its iron-hulled navy, its development of new technologies of communication like the telegraph, suggested a society in a process of tumultuous change, riding the very edge of a revolutionary wave of social and economic transformation. Britain meant wealth, power and modernity and who did not wish to be rich, powerful and modern?

In the realms of politics, high culture and football, the terms British and English became synonymous. Despite the obvious contribution of Scotland to the creation of both empire and football, and the existence of separate Home Counties football associations, the nuances were too complex and of little interest to most of Continental Europe. British, English, it made no difference; either way the island empire's place in the great power politics of the era evoked reactions. On the one hand it created significant and powerful pockets of jealousy, suspicion and Anglophobia among the most nationalist political forces in Europe, the Far East and Latin America. An Italian gymnastics magazine of 1906 could write: 'they dress, eat, drink and abuse in English ... people only play football to look like an Englishman and to be able to use an exotic vocabulary. For some time this was considered fashionable and a sign of good taste. Fortunately, everyone recognizes now the grotesqueness of this attitude.' Perhaps not everyone, for almost everywhere these voices were drowned out by a great wave of Anglophilia, and to embrace England and Englishness was to embrace sport.

The key agents of this sporting diaspora were the peculiar expatriate elites that staffed the economic and educational outposts of the informal empire, or mingled as travellers, gadflies and adventurers in its ambience. Long-standing British colonies in São Paulo, Rio, Lima, Buenos Aires, Oporto and Lisbon sent their sons to be educated at home where they acquired a taste for games that was sufficiently unquenchable that they set up sports clubs on their return. They were joined in the latter part of the century by fresh waves of migrant Britons engaged in trade, business and banking in Scandinavia, Italy, Switzerland, France, Russia and the cities of the Austro-Hungarian Empire. The social mix included the sons of both aristocratic and bourgeois families but was heavily weighted towards public-school old boys and in its upper echelons Oxbridge graduates. Alongside them a new class of highly educated technical specialists, particularly engineers, factory managers, railway technicians and teachers were recruited to Belgium, Russia, Spain, Germany and Mexico. All took the fashion and the passion for sport with them.

Consequently, from the 1860s to the 1880s football was just one of a whole panoply of English sports that were played and watched for the first time across the informal empire. While cricket won the affections of some local elites, most notably in the Netherlands, and rugby was immensely successful in south-west France, it was football that seemed most to engage the imagination.

But whose imagination? Who were the first generation of pioneering football players? They were almost exclusively male; there is scant recorded evidence of women's football in England, France, the Netherlands, Russia and Sweden, describing isolated and sporadic events. Above all they were urban, sometimes titled, always moneyed and usually highly educated. [...]

Football also attracted many of the more intellectually inclined, and university students were at the core of the new football clubs in Rio, Copenhagen and Prague. Dr James Spensley, the leading force and player at Genoa Cricket, was the kind of multi-talented, cosmopolitan Englishman who inspired these scholar-players. Spensley was described in his obituary as having 'widespread interest[s] in philosophical studies, Greek language, Egyptian Papyrus, football, boxing and popular university. He even initiated an evening school in Genoa.' Reflecting on the dense network of formal and informal connections among this emergent transnational class the Frenchman Paul Adam wrote in his 1907 book *La morale des sports*:

Over the last fifty years, a general type of elite has emerged. They share a number of common ideas about philosophy, science, arts and morality. They reign and prosper in spa towns, winter resorts and where international conferences take place. This elite is composed of doctors, bankers, professors, rentiers, authors, diplomats, dandies, artists, princes and dilettantes of various kinds ... they consider themselves brothers of the same intellectual family and have faith in universality and rationalism ... through sport they may unite and soon dominate the world.

But football was not the only game competing for the attention of this transnational class. Cricket, rugby, tennis, hockey, athletics and gymnastics were all in circulation at the same time. Cricket, rugby and hockey were certainly English enough in their origins and social trappings to serve many of the cultural and status functions that the uptake of football satisfied. What was it about football, above all about playing football, that captured the imaginations of so many youthful European and Latino elites? On the one hand, the game was successful in this milieu for the same reasons that the British working classes took to the game with such speed and enthusiasm: the simplicity of its rules and scoring system, its flexibility in terms of numbers that can play, how long they can play for and the space required to play in, its lack of equipment, and the lower likelihood of serious injury, compared to rugby especially. But these are the traditional explanations for football's success among the world's urban poor. The *fin-de-siècle* gentleman player could have played whatever he wanted – football was not the only option left after financial and social costs had been discounted. People played because they just loved to play. Once seen, the prospect of trying it out for yourself was irresistible. [...]

Once the game had been established as an amateur pastime of the young and rich in the informal empire, a second wave of Britons helped shape its growth. In the two decades before the First World War, both professional and amateur British teams toured extensively in Europe and Latin America, providing inspiration, reflection and paying crowds wherever they went. A handful of more adventurous figures from within the otherwise rather conservative world of British professional football took the plunge and stayed overseas. Jimmy Hogan, an itinerant Lancastrian professional, had played for Rochdale, Burnley, Fulham, Swindon Town and Bolton Wanderers before moving to Holland and Vienna to coach before the war. The Glaswegian John Madden ran Slavia Prague for over thirty years starting in 1905.

The Great Game was coming to a close. Kipling, no friend or lover of team sports, recognized that for much of his generation that world of imperial rivalry and great power politics was cast in the frame of sport. As tensions rose in the last years of peace,

there was, even among the Anglophile footballers, resentment over the exclusivity and haughty air of superiority of expatriate British clubs which saw the formation of breakaway and alternative sporting organizations to challenge their hegemony. Nacional in Montevideo, Stade Français in Paris, and Independiente in Buenos Aires were all created in opposition to English-dominated clubs in their cities and inevitably came to carry a nationalist flag onto the pitch. Simultaneously in Central Europe, Latin America and Sweden the game was spreading beyond the circle of the privileged and on to the toes and heels of the urban working class – who knew nothing of England and cared even less for its modernity or sophistication. But for them to take possession of football, as their English and Scottish equivalents had done thirty years before, the old order would have to be broken, the great game would have to stop, and if not everyone, then around 10 million young men would have to die first. [...]

Football's status as the most popular global sport was not inevitable. It is a consequence of both historical forces beyond the game, and the intrinsic qualities of its own structure, rhythms and appearance. Football emerged and spread in an era when many other sports were also being codified: rugby, hockey, tennis and golf in Britain; baseball, American football and basketball in the United States; martial arts in Japan, and gymnastics in Germany. The political and military fate of these great powers determined much of the initial distribution of sports. Baseball was established as the leading sport where the USA was an occupying or intervening military power – Cuba, Venezuela, the Philippines, Guatemala, post-war Japan and South Korea. The spread and status of Japanese martial arts and German *Turnen* were terminated by their ultimate military defeats and subsequent loss of empire. British sports, by contrast, spread through both the formal empire and the immense informal empire of Britain's global economic and cultural connections.

However, the geographical reach and cultural cachet of British and British sports did not guarantee their adoption in general, let alone that it would be football that would catch on. In an age of explosive industrialization, the mass societies of the nineteenth and twentieth centuries were unlikely to embrace individual sports – not only did they betoken a world quite separate from the majority of those publics, but the spaces that they are played in do not offer the possibility of a truly huge spectacle. Tennis and other racket sports can only physically accommodate a limited number of spectators around their courts. Basketball suffers from the same problem. You just cannot build a stadium of 100,000 around a basketball court. Golf necessarily separates both spectators and players.

The appeal of football among team sports as a game to play, watch and follow is well rehearsed: it is simple, cheap and flexible in terms of numbers and playing spaces; it is easy to learn, accommodating of a great diversity of physiques, and favours no single set of skills, attributes or virtues but requires a command of many. Its insistence on the use of feet and head over hands has proved an infectious and enticing prospect. As a spectacle it offers space for inspired individuals and dogged collectives, creates instantaneously comprehensible narratives, operates in a perpetually changing three-dimensional space and balances the exhilaration of flow with the organic punctuation of the goal.

These lines of reasoning help us explain the scale of football's reach and its victory in the competitive struggle among modern sports for hegemony. What it does not explain is why having taken hold it should exert such an extraordinary level of social fervour. Few have been bold enough to venture such a general theory; to wonder

what it is that sustains and animates the spectacular at the heart of modern life. Some have cast football as the circus, a theatre of distraction, an elite conspiracy devoted to the manufacture of consent and the marginalization of dissent. Some see football as the universal religion for an age of disenchantment. Others see its elevation as the triumph of the empty pleasure, the conversion of the ephemeral to the status of the transcendent where, in the ultimate joke at the end of history, ideology is replaced by vacuity.

The notion of football as the bread and circuses of the industrial city is not entirely fanciful. The records of European fascism and communism, Latin American populists and military oligarchies and authoritarian ultra-nationalists all over the developing world, demonstrate the degree to which political power has sought directly to control football and use it as an instrument of legitimacy, distraction or glorification. However, all of these political forms are in decline, if not extinct. They have been replaced by variants, more or less savoury, of representative liberal democracy and bureaucratic authoritarianism that are the dominant politics of the twenty-first century. Everywhere, beyond the tiniest enclaves of actually disintegrating socialism, variants of capitalism and the market constitute the economic order. For the most part, neither liberal democracy nor advanced capitalism requires the degree of active allegiance and collective acclaim that authoritarian and penurious regimes demand of their subjects. They have no need for conscript armies, militias or incendiary mobs. They can sustain their legitimacy without epics and supermen. And if citizens choose not to participate and consumers continue to passively consume, that is enough. Consent is sustained on the Valium of affluence. Only Silvio Berlusconi's experiment in televised authoritarian demagoguery with its unblinking connection to Italian football approximates to the old model. Elsewhere, at worst, modern commercial football could be seen as the mall rather than the circus; insidiously bland, decafinated and pre-packed, its relentless formulaic repetition an instrument for disabling consciousness rather than manipulating it.

If the conditions under which football could be used as a form of crude populist propaganda are past, the image of the circus still points us to the intensely dramatic quality of the football spectacle. The theatre has certainly been offered as an alternative model and football could credibly be seen as a parallel but infinitely more popular art form, offering live and improvised performance, narrative twist, character and plot. Yet this captures only a fraction of the practices and pleasures of football cultures, minimizing the non-narrative qualities of a game whose shapes and choreographies are closer to dance than drama. Despite the best attempts of experimental theatre companies, actors and audiences remain rigidly separated in the stage's division of labour. In football the crowd is unquestionably the chorus, not only supplying ambience, commentary and income, but actively shaping the tone and the course of the game. When in full carnival mode, the crowd can even move from out of the wings and take a place on stage. The opportunity that this provides for the collective dramatization of identities and social relationships, both spontaneous and organized, is without parallel in the field of global popular culture. [...]

## Is Baseball a Global Sport? America's "National Pastime" as Global Field and International Sport

William W. Kelly

[...] Soccer, cricket and baseball were at the core of a myriad of organized sports and physical leisure activities that were formalized in the nineteenth century and spread quickly from the West to the Rest. From the second half of that century, they travelled the colonial, military and mercantile circuits of the world as organizational complexes of skills, rules, equipment and players, creating a global sportscape of local followings, national pastimes and international rivalries. What happened when they arrived in locations around the world has produced a fascinating, rich literature about the dynamics of domestication that often these days goes under the catch-all notion of 'glocalization'. The term captures the sense that local appropriation is seldom simply assimilating and imitating. Rather, it is generally a process of indigenization – of appropriating the foreign objects and practices by recontextualizing them into local matrices of meaning and value.

However, the differences in the world histories of the three sports are as significant as their commonalities, and in this article I begin with some of the distinctive features of baseball's development in the USA and its move through the Caribbean and western Pacific regions, with special reference to Japan. Unlike soccer and cricket (and American football), baseball in the USA developed wholly outside elite schools and, perhaps for that reason, was fully commercialized and professionalized much earlier than soccer and cricket. The professional game was never antagonistic to amateur or school forms of the sport, no doubt because baseball as sport never had very strong ideological associations with a personal 'character' ethic. At least by the 1860s, baseball was already explicitly 'nationalized' as the American pastime, and in that image it was emulated and resisted in the locations in which it took root. There has been a transnational world of baseball for almost a century and a half. From the 1860s, and over time this has linked several circuits of the game within the USA (including Major League Baseball or

MLB, the Negro Leagues, and various minor league systems), across the Caribbean and Central America (especially the Cuban, Dominican Republic and Mexican leagues), and through East Asia (especially Japan, Taiwan and South Korea).

Because of these and other related factors, I argue that baseball has never developed the global character of soccer. Despite Albert Spalding's tireless proselytizing, it is not even the equal of cricket, which became a fully Commonwealth sport with an international competitive balance that disrupted (and de-classed) early English dominance. In the sportscape of world baseball, the US professional association (MLB) has always remained the dominant centre, and this has significantly determined (and distorted) the sport's local histories, its regional forms and its cross-national linkages. Baseball is, as my subtitle suggests, a sport regarded as the national pastime of several countries in the Americas and Asia that are linked internationally and transnationally, but whose domestic games are far more important than international competition.

The year 2006 illustrated the contrast between soccer and baseball quite instructively. The 18th FIFA World Cup final pool and championship rounds in Germany, after two years of qualifying by its 207 member national federations, demonstrated once again that soccer is the only truly global team sport (just as athletics, under IAAF, is our only really global individual sport). This is true in several senses. There was extensive participation and spectatorship across the North-South divide. FIFA exercises powerful supranational governance in establishing standards and adjudicating disputes. This was a genuinely open world championship competition. There are now in professional soccer generally only limited controls on the movements of transnational players and there was relatively open competitive bidding for media rights and extensive coverage.

Of course, one may point out that traditional powerhouse teams from Europe and South America dominated the championship rounds, that FIFA is a crony-ridden headquarters pursuing narrow self-interest, that financial doubt has replaced legal restrictions in controlling the soccer labour movement, and that only a few powerful multinational corporations can vie for primary commercial sponsorship and media rights. Nonetheless, for at least half a century since the 1950 tournament, the FIFA World Cup has been one of the few titles deserving of its name, and FIFA can rightly claim to be in the vanguard of supranational sports governance.

The global scale and transnational nature of soccer stood out starkly against the events of three months earlier, in March 2006. For 17 days, the first World Baseball Classic<sup>1</sup> was held in several venues among 16 national teams, grouped into four first-round pools. It was less the scale of participation than the hegemony of US organizational power that revealed world baseball's skewed landscape. Four of the seven tournament venues were on the US mainland, and two were in Puerto Rico; only the Asian first round pool was played beyond the American flag in Tokyo. The WBC was organized by the US Major League Baseball (MLB) and the MLB Players' Association, which reserved for themselves a major share of the proceeds. The Classic had been delayed a year over objections by the Commissioners' Office of Japanese professional baseball (NPB for Nippon Professional Baseball) precisely because NPB felt that the scheduling, logistics, rules and finances of the event had been established by and for MLB. Moreover, the Classic was threatened with cancellation in the winter of 2005 over the US government's unwillingness to grant visas to members of the Cuban national team.

Of course, in this case too, there are factors that some feel mitigate a simple conclusion that US domination has kept baseball as a parochial sport. It was not lost on many who

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followed the tournament that Japan and Cuba, the two teams that met in the single-game championship, are the two nations with the most vibrant and autonomous baseball cultures. The US national team advanced to the second round but after winning a close game with Japan that was decided by a controversial call by an American umpire, it was routed by Korea and closed out by Mexico and was relegated to spectatorship.

We may also note that this World Baseball Classic was not the beginning of broad international competition but more precisely an effort by MLB to graft itself onto longstanding and multi-level international baseball organizations and competitions. Though little known, there has been a Baseball World Cup since 1938 – the first was held in Great Britain with only two teams, from Britain and the USA, and was a five-game series won by Great Britain (thus, England participated in and won a baseball World Cup before joining the soccer World Cup). The organization that has evolved into the International Baseball Federation (IBAF) was formed that year to promote these competitions. With 112 national member units, it now administers several levels of world championship tournaments, including youth, junior, university and 'intercontinental': a Women's Baseball World Cup has been held twice since 2004. The Baseball World Cup itself has been held 35 times since 1938, with Cuba winning the last nine titles (25 of 36 overall, despite not participating several times for political reasons).

Baseball has an Olympic history in that it was played as an exhibition sport first in 1912 and again in 1936 in Berlin before 125,000 spectators at the Olympic Stadium, still the largest crowd ever to watch a baseball game. It was a demonstration sport in the 1984 and 1988 Games before gaining official designation in 1992. To associate it even more directly with the Olympic movement, the IBAF moved its headquarters to Lausanne, Switzerland in 1993.

However, a litany of amateur and professional international competitions and a growing global audience for MLB satellite broadcasts do not make a global sport. Most of the important baseball scholars talk about baseball 'globalization', but hesitate to label it a global sport. Peter Barkman's valuable *Diamonds around the globe: the encyclopedia of world baseball* profiles the distinct but intertwined histories of the sport in a dozen or so countries that together characterize what he most frequently terms 'international baseball'. Alan Klein's new book details 'the globalization of major league baseball', by which he means international sources of players and an aggressive marketing of MLB games and products to foreign markets. And at the end of his new edited collection, *Baseball without borders: the international pastime*, George Gmelch asks 'is baseball really global? While he tries hard to answer the question affirmatively, he too concludes with an emphasis on the diversification of US professional baseball.

Their caution is appropriate. Baseball is a significant international sport with rich and well-documented autonomous histories in several countries. It is also a transnational sport because, among these national spheres, organizational templates, players, techniques, strategies and spectatorships have continuously circulated. It is not a global sport as measured by what Giulianotti and Robertson astutely identified as globalization's core process, namely that it 'relativizes all particularisms'. There is a single centre to the baseball world and it is in New York, not Lausanne, at the MLB Commissioner's Office. Baseball has many local vernaculars of a single dominant language, and that is the particular language of US baseball. Throughout its history, US professional baseball has successfully subordinated all challenges to its popularity and profitability (at least from within the sport). For example, early on, Albert Spalding and the National League engineered the collapse of a rival Players League in

1889, and the National League absorbed a second rival American Association several years later and finally, in the early twentieth century, forced a detente with the American League to form Major League Baseball. Then, in the mid twentieth century, it turned back a renegade Mexican league, undermined the Negro leagues with its own integration, embraced Caribbean players, made a labour peace with its own players' union, and forced an agreement with the Japanese professional leagues that has created a posting system to facilitate the MLB signing of Japanese stars.

Even at the amateur level, the IBAF remains a minor world federation, for (i) national politics (namely the continuing baseball cold war between Cuba and the USA) has been overshadowing and undermining its championships for 50 years. The world's highest profile amateur competition is actually the Little League World Series, curiously managed by 'Little League International', the decidedly American organization that also puts on seven other similar 'world series' championships of youth baseball and softball. The current format of dividing teams into the United States Bracket and the International Bracket ensures that an American team will reach the finals and this is symptomatic of uneven power in the baseball world, which at all levels tilts towards the United States.

In all this, precisely what has not happened has been a relativizing of the particular shaping force of MLB baseball, to recall Giulianotti and Robertson's standard. Their measure, applied to sport does not reduce globally to relative strength (does the MLB always win?) or geographical dispersion (in how many countries are MLB broadcasts popular?). It draws attention, more significantly, to patterns of governance, vectors of player movement, and flows of media attention and sports capital. In baseball, the centre still holds. [...]

I would argue three features of baseball's early international history shaped and ultimately limited its spread. The first was its precocious professionalization in the USA in a league format that created powerful commercial interests and incentives for team ownership, stadium, transport and baseball goods. Of course, much nineteenth-century sporting activity became professional in terms of paying performers, charging for admissions and gambling revenues. This applied to pedestrianism, cycling, bare-knuckle fighting and a host of 'blood sports', but baseball was different. People played baseball as much as they watched it and it rapidly stabilized into regular seasons, stadium fixtures, continuing player contracts and monopolistic associations of owners/operators. That is, more than the other early professional sports, it systematized and stabilized its business foundations as a small monopoly of individual owners.

At the same time, and as a way of consolidating and expanding its business potential, baseball was promoted in highly nationalistic terms as embodying American values and inculcating an American character. Much of this national pastime discourse was *exhortative* and aimed at domestic conditions through decades of massive waves of foreign immigration and internal population movements. The playable spectator sport was a powerful solvent, even though the game perpetuated racial, ethnic and gender exclusions. The same coding of baseball practices as culturally American was the idiom by which the sport was so fervently promoted abroad as a surrogate for more direct political control. Most notably, this was through Spalding's own tireless efforts, and his 1911 proclamation of 'America's national game' has been a central text in several explanations of national sports diplomacy waged through baseball. 'It has followed the flag to the Hawaiian islands', Spalding boasted, 'and at once supplanted every other form of athletics in popularity. It has followed the flag to the Philippines, to Porto Rico

and to Cuba, and wherever a ship flying the Stars and Stripes finds anchorage today, somewhere on nearby shore the American National Game is in Progress.

These are strong claims, but misleading history. Cuban students returning from the USA brought the game to the island and, while baseball's origins in Hawaii have mainland roots, its popularity and strength was borne much more by Japanese immigrant labour. American sailors on shore playing the game in ports of call had important demonstration effects on local populations, but it was actually several resounding defeats of such a team in the late 1890s by Japanese schoolboys that boosted the popularity of the sport and shaped it in a direction quite different from Spalding's American style. A third feature of baseball's early international history is that the countries in which it was most enthusiastically adopted fell within the political and economic orbit of the USA but were not under its direct colonial rule. Missionaries, educators, YMCA instructors, merchants, and others were teachers and models of the American game, but local players and promoters could and did respond with considerable creativity and even irreverence.

In short, the consequence of the specific political conditions of baseball's spread was that the distinctiveness of the various national baseball cultures was framed in dialectic with the sport's central power, the USA. The form of this dialectic is what I turn to now.

### Uncanny Mimicry: The Ideological Dynamic of World Baseball

Sports of course are among a vast array of institutional complexes and commercial products that form the political economy of globalization (political constitutions, film industries, scientific technologies and fast-food franchises). What sets sports apart is that they are by definition contests, and this has made them inevitable and compelling frameworks for organizing social solidarities and rivalries, emotional attachments, and ideological polarities at intra-societal and inter-societal levels. One cultural idiom for expressing relations of affinity and opposition is that of sporting 'style', generally taken to be a distinctive albeit elusive configuration of coaching philosophy, game strategy, player attitudes, and team social relations. Individual players and coaches have styles; teams have style, but the notion is used most broadly (and most problematically) as national styles of sports. Participants, spectators and commentators invest much in defining and defending the style of Brazilian soccer, Indian cricket, Pakistani field hockey, Romanian gymnastics, Soviet ice hockey and so forth. Sports styling is, in effect, a core grammatical construction of sports globalization.

Styling, though, assumes a different syntax in the world of soccer – an ever-shifting polyplot of continental, national and club styles – than in baseball's circuits, where for much of its century and a half, styling becomes a response to American claims of authenticity and authority. Under these conditions, what has most frequently developed is appropriation in the form of an 'uncanny mimicry' – a condition, to put it tongue-in-cheek, in which Sigmund Freud meets Homi Bhabha. By uncanny, I mean Freud's original sense of the unnerving sensation of encountering something both familiar and foreign at the same time. As I argued above, since the 1860s, Americans have exuberantly exported the game, all the while worrying constantly if those beyond the smell of hot dogs and the strains of our national anthem can and should play it properly. Two of the most enthusiastic promoters of American baseball, Albert G. Spalding and Henry Chadwick, both wrote with messianic zeal about spreading the 'American game' (and its American values) to what Spalding once labelled the 'little brown skin peoples'. It was 'gratifying', he observed, to see them playing the American national pastime, but disappointingly inevitable that

they could never quite 'get it' and 'extremely unsettling' whenever they bear us! From Albert Spalding to the latest high-priced and under-performing American star for the Japanese professional teams, the effect of seeing 'our' and 'not our' baseball at the same time is just that sensation captured by Freud's uncanny meaning.

What does baseball globalization look like from the other side? Baseball was taken to Japan and elsewhere in a spirit of enthusiastic *mimicry*, at least as Homi Bhabha used the term for how colonial and neo-colonial subjects appropriated their master's practices with equal measure of anxiety and anger. 'Mimicry' is both the pale copy destined to fall short of an original and an aggressive appropriation that imaginatively exceeds the model. It is playful disruption and intentional distortion.

What I am suggesting is that the dynamics of uncanny mimicry have been one significant form of sports globalization, especially in the case of baseball, a sportscape of plural manifestations across a global playing field but with a single centre that continues to claim the aura and authority of authenticity. [...]

### Future Prospects

[...] MLB financial interests lie much more with marketing its 'product' to the rest of the world rather than promoting autonomous zones of baseball and ceding some jurisdictional powers to other national federations and an international body like IBAF. In fact, MLB has joined with USA Baseball, the national federation that administers US participation in world championships at all levels, in part to protect its control.

Its extension to other parts of the world is also intended to develop foreign sources of new player talent, and in this MLB has been strikingly successful. The MLB team baseball academies in the Dominican Republic have become critical channels for recruiting young and inexpensive prospects, the machinations in enticing Cuban players to defect and sign with MLB clubs, and the extensive scouting efforts in Japan and other East Asian countries have resulted in the increasingly multi-ethnic composition of MLB teams. The effect is to draw the best players to the USA rather than to nurture elite-level competition elsewhere. The consequences of such asset stripping were long ago evident in the Dominican Republic, where only an abbreviated Winter League remains of what had been robust year-round league play that rivalled the MLB and attracted some of its players during their off-season (Klein 1991). The costs of the accelerating bright flight of Japanese stars for the long-term prospects of the professional leagues in Japan is uncertain, but attendance and television market share of NPB are in decline and JPB has been unable to negotiate an equitable bi-national agreement with MLB over player movements.

Ironically, the continuing internationalization of baseball in the form of current MLB initiatives will only undermine its prospects of ever becoming a global sport. Many think that anti-American politics (unrelated to baseball) within the International Olympic Committee has precipitated the dropping of the sport (and softball) from the official Olympic roster. Whatever the cause, its absence from the only meaningful supranational multi-sports organization will consolidate the present configuration of the baseball world as a dominant centre of economic clout, jurisdictional authority, and ideological aura constraining though never wholly dominating a periphery of baseball nations that have fashioned some space for autonomous development through the dynamics of uncanny mimicry. [...]

## 18

## Strategic Inauthenticity

Timothy D. Taylor

[...]

## Youssou N'Dour: "A Modern Griot"

Youssou N'Dour (1959–) is one of a handful but growing number of nonwestern pop stars from the African continent born around or after the independence of their home-land. He is probably the biggest international nonwestern pop star appearing in this book and has been written about extensively by the U.S. music press. N'Dour sings many of the typical stories of those who are trying to be subjects of modernity and not its objects: stories about the dangers of being overrun by tourism, the degradation of the environment, moving from the country to the city, and nostalgia for the ancestors and their wisdom. This modernization, however, in the form of the colonial machine, left N'Dour and his fellow Senegalese few options. The stories of modernization and colonialism/postcolonialism intersect time and again in his music, as, I have been arguing, they do in the "real world."

N'Dour, like Rhyoma Iraña, expresses the desire to make a new popular music that incorporates elements of indigenous traditional musics and uses the local language. At the same time, N'Dour acknowledges the influence of musics from around the world on him. "It's just a natural process of evolution," N'Dour says. "My style evolves depending on what other musics I've heard." He explains his mix of musics and sounds in explicitly politico-historical terms.

The process of modernisation began relatively late in Senegambia. Ghana and Nigeria had developed their hi-life and such styles much earlier. The hit sounds in Senegal in the Fifties and Sixties were still the Cuban dance songs of [Orquesta] Aragón and Johnny

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Pacheco. For those of us who wanted to form a purely Senegalese pop sound, this Cuban music was rhythmically acceptable, but harmonically foreign. And of course there was the problem of language. We wanted to sing in our own Wolof language. The Gambian group, Super Eagles, later called I Fang Bondi, who were pioneering their Afro Manding jazz, and the Senegalese groups, Baobab and Sahel, had already begun to translate local traditional songs and rhythms to the instruments of pop music. Perhaps I had more of what we call in Wolof, *ju*, or courage. When I started with the Star Band, we went even further, developing a dance music which I called mbalax. The dancers at the Miami [a night club in Dakar] were no longer content with the paxanga or the cha cha cha, but followed the tama drum and the other sababs [drums] into their own natural dances.

The traditional stylistic and musical aspects of mbalax, which means "the rhythm of the drum" in Wolof, are mostly concerned with rhythm.

That drum [mbung mbung], along with others like the tabbeut, ndende, bougarabou, djembé, nder, tanga, gorong and tama, creates the rhythm. When they say in Dakar, 'C'est très mbalax', they mean it's got a very strong, distinctive rhythm. So the base of mbalax is the drums, collectively known as sababs. There could be up to eight in any keyboard. The rhythms can change within songs – that is always a big attraction. This diversity comes from many tribal sources: Toucouleur, Peul, Bambara, Dyola, Serer, as well as Wolof. We could make ten songs and they'd all sound different, unusual to people in the West. So I created this modern style, but the Senegalese quickly recognised it as their own popular music, and when it was recorded in France under favourable conditions it made even better sense to them.

The resulting sound brought N'Dour to the attention of western musicians such as Peter Gabriel and Paul Simon (both of whom recorded with him on some of their albums). N'Dour's album *The Guide (Moumar)* of 1994 was nominated for a Grammy (ultimately losing to Ali Farka Touré and Ry Cooder) and features guest appearances by black British American pop star Neneh Cherry and American jazz great Branford Marsalis. "Leaving (Dem)" opens *The Guide* and is the most upbeat song on the album, although the melancholy tale of the lyrics might indicate otherwise. The trajectory of "Leaving" isn't much different from a contemporary U.S. rock song: a brief guitar introduction followed by the rhythm track, then the vocals in N'Dour's amazing voice, supple, grainy, high, muscular. But the guitar sound owes more to South African *mbaqanga* than anything else; it may be *très mbalax*, but it makes use of salsa, soul, and disco according to one commentator. Once the rhythm starts, the song inhabits an ecstatic groove, emphasized by N'Dour's conversational yet melodic singing style, and the horns (saxophone, trombones, trumpet). N'Dour further adds to the effect produced by the song by stepping down from it with an improvised, metrically free harmonica solo at the song's conclusion – bringing Stevie Wonder's brand of joyous music to mind – and including applause and whistles, even though this song was recorded in a studio without a live audience. There is also a background chorus that vocalizes along with N'Dour near the end of the song, adding to the celebratory sound. [...]

The lyrics of the song illustrate the kind of movement in the global postmodern that might take those at the traditional metropolises by surprise. Rather than becoming modern and moving, as did so many European moderns from the country to the city, N'Dour instead tells of wanting to move the other direction; he has had enough of modernity, thank you very much. He is interested in cultivating older ways of interaction, through one's friends and family, rather than the faceless, impersonal postcolonial city. "I am a modern man," he says. "I love traditional things, but I think African music must be popular. We have to go forward." So he built a 24-track recording studio in Dakar, naming it Xippi, or "eyes open," also the title of one of his albums.

With songs such as "Leaving," N'Dour's music mounts a different kind of resistance – or different kinds of resistances – than those we have examined so far. *The Guide* does offer songs that rage against the European colonial machine, such as "How you are (No me!)," which incorporates a rap in English. At the same time, however, N'Dour addresses more local concerns, most of which sound familiar to western listeners: "There is a lot of joblessness here [in Senegal]. Many kids here have dreams, but the opportunities are limited."

Although N'Dour is clearly a modern western musician of sorts, he evidently still views himself as a griot, or, a *gannulo*, literally, "the one who is always singing praises," a Tukolor people version of the better-known griot. One of the most revealing statements about him wasn't made by the extremely private musician himself, but by an associate who refused to let *Rolling Stone* use his name.

Remember, he knows how to use power but not how to give it away. That is a very hard thing for anyone, but especially an African, knowing who to trust and who to give responsibility to. The only people Youssouf really trusts are members of his family and the friends he's had since childhood. It's a very insular world. And you also have to remember that first and foremost, he's a griot.

Traditionally, griots are always supported by the king and the country and are paid to sing. The idea that he has to pay someone [to do sound or lights or to produce or accompany him] so that he can sing and perform is very confusing.

N'Dour is a Muslim, though, unlike Rhyoma Irama, his music and lyrics have not taken on specifically Islamic issues. But his music is still informed by a strong sense of right and wrong. "You know," he told interviewer Brian Cullman, "when you are walking with a girl, you have to make sure you walk along the right path, that you watch your step. You have a certain responsibility to be very proper." The idea of "propriety" recurs throughout his songs, which exhort youths to behave respectfully toward their parents, caution the west to behave respectfully toward its former colonies, and ask tourists to treat his country well.

Because of his fame, N'Dour realizes the extent to which he, as an international star and local *gannulo*, can help his more provincial listeners understand the events in the larger world. "In my society where there are those who cannot read or write, I was able to tell them in song just what was happening in South Africa. My own mother had seen pictures on TV but she didn't fully understand the situation. I could make a link between the situation in South Africa today and a famous, bloody battle in our own history – the battle of N'Der in the nineteenth century."

The international success N'Dour has achieved leaves him mindful of his roots: the family tradition of musicians and *gannulos*. "Before the radio," he says, "griot gathered the people together and gave them the news, the information from the king. He helped them understand the world, he was their voice. That's what I am, a modern griot." Before that he was a premodern griot, singing for various traditional rituals including circumcision ceremonies. N'Dour's current duties are thus those of a griot telling stories, giving admonitions, keeping watch. [...]

N'Dour doesn't use his status just to educate people from the African continent however; much of his music is aimed at the west. Just as "Leaving" might turn some westerners' ideas about Africa upside down – it is a song about leaving the city for the country, not the other way around – N'Dour is also bent on demonstrating to his growing worldwide listeners that Africa is modern already.

I'm really defending a cause: the cause of a new image of Africa. For me, the measure of success is more than anything how well I arrive at exposing my music as a representation of not only African music but of African life and the whole image of Africa.

I think Americans are more and more interested in Africa but they have a long way to go. The day that people in the West understand how much we understand about the workings of the rest of the planet will be a happy day for us.

Like so many stars outside the North American/U.K. rock music circuit, N'Dour was "discovered" by an influential western musician, in this case, Peter Gabriel, resulting in much collaboration since they met in 1984 and leading to other collaborations, such as on Paul Simon's *Graceland*, as well as with Sting, Bruce Springsteen, and Tracy Chapman. By 1990, N'Dour dropped his musicologist manager Verma Gills for a New York lawyer, Thomas Rome, symbolizing his departure from *mbalax* for pop/rock. (His latest album, however, lists Gills as the manager and executive producer, a switch back that has not yet been commented on in the music press.) He lives in London and drives a BMW but hasn't cut ties to Senegal, or his hometown of Dakar, the capital. "I love Dakar, but I am very visible here, I am an example. Everything I do, it's seen."

Now, as a star, N'Dour realizes the role he may be able to play in the globalization of African popular musics such as *mbalax*. "The new generation of African musicians really has a chance to have an impact on American audiences. That has not yet happened, but I think it will, soon." His artistic advisor, Canadian Michael Brook (known for his own syncretic musics), seems to have gotten into the habit of filling in the silences of the taciturn N'Dour:

What's exciting for me is that the band is right on the edge of establishing a personal music. It has traditional African and Senegalese elements in it, and it also has pop elements in it, but it feels like they're going into a new stage of musical maturity, one where the influences become less relevant. They're Africans making music, but you wouldn't necessarily label it African music. It's something altogether new [emphasis in original].

As his fame and popularity have grown, N'Dour has had to face criticisms that his music, which was, early on, a conscious attempt to re-Africanize Senegalese music, has become too slick, too commercial, too western. "Well," N'Dour says, "it was first

made Senegalese and then opened to show the side of modern Africa, of towns like Dakar and Abidjan. I think my music has really evolved. It's true that it's lost a bit for older people but then it's gained popularity with younger people. That's life. I don't make music for such and such a person. I do it because it's me – what I feel." [...]

N'Dour, in the meantime, continues patiently to explain his position. "In Dakar we hear many different recordings. We are open to these sounds. When people say my music is too Western, they must remember that we, too, hear this music over here. We hear the African music with the modern." [...]

### Whose Authenticity?

Given western listeners' concern for authenticity and the desire of musicians from around the world to be stars and make it in the global music industry, N'Dour's and Kidjo's clear lack of concern with authenticity is striking at first. It seems to me there are two reasons for the lack of interest in authenticity by these musicians. One, more prevalent in the west, is aesthetic: these aesthetes, like Peter Gabriel, are artists, they make art, and in art, anything goes: the aesthetic is by its very nature, voracious. But N'Dour and Kidjo view western demands for authenticity as concomitant with demands that they and their countries remain premodern, or modern, while the rest of the globe moves further toward a postindustrial, late capitalist, postmodern culture. N'Dour and Kidjo are concerned with becoming global citizens and do this by showing that their countries and their continent are neither backward nor premodern, that they can make cultural forms as (post)modern as the west's. They hear many sounds – in Kidjo's case, she grew up with lots of sounds, lots of musics – and pull these into their music, to the chagrin of some western critics. [...]

## Part III Questions

1. How does the tuna trade exemplify key features of contemporary globalization, according to Bestor? Why are tuna farms a kind of global enterprise? Does the globalization of sushi show that cultural differences are disappearing?
2. How does the experience of McDonald's customers in Hong Kong resemble and differ from that of their counterparts in the West? How does Watson use his case study to argue that "the transnational is the local"? What assumptions about cultural globalization does he challenge?
3. How do migrants like the ones described by Levitt lead "bifocal" lives, attached to two places at once? Concretely, how do Dominican migrants in the United States affect life "back home"? What makes their villages of origin "transnational"?
4. How did soccer spread as part of Britain's former "informal empire," according to Goldblatt? Who exactly were its chief promoters? Did soccer's success also show signs of imperial weakness? Do you agree with the reasons that Goldblatt gives for soccer's "victory in the competitive struggle of modern sports for hegemony"? What examples might illustrate his point about the game's role in the "collective dramatization of identities"?
5. What marks baseball as an "international" but not a "global" sport, according to Kelly? Do you agree with his argument? Suppose early baseball promoters had tried to "globalize" their game more effectively – what could they have done differently? Compare the World Baseball Classic, the World Series, and the World Cup as "world events" that stage some of the best athletic performances and draw intense public attention: what can we learn from the contrasts?
6. How does Taylor describe the distinctive features of Youssou N'Dour's world music? Is N'Dour mainly interested in preserving authentic African musical styles? What does it mean to say that artists like N'Dour are "concerned with becoming global citizens"?