

# The Audax Private Equity Experience

## The Audax Difference

Analysts and interns work across existing and new portfolio company deal teams and have direct exposure to all seniority levels and functional specialists on a day-to-day basis. In addition, Audax boasts one of the most robust training and mentorship programs in the industry:

- One month introductory on-boarding training program and ongoing training curriculum
- National footprint of investments
- High velocity of investment transactions
- Mentorship culture
- Large Analyst and Associate class
- Team building and firm-wide events and volunteer opportunities

## A Day In The Life

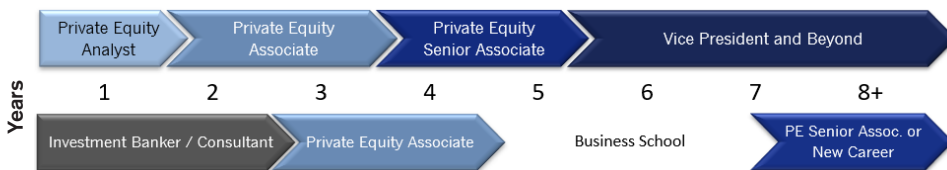
At Audax, every day and week is completely different, allowing for new experiences, relationships, growth, and responsibilities. See below for a sample day in the life:

- 8:30am -11:00am - Prepare portfolio company analysis for Operations Review later in the week
- 11:00am -12:00pm - Intro call with investment bank on potential new investment
- 12:00pm- 1:00pm - Lunch with your professional development mentor
- 1:00pm - 2:00pm - Portfolio company team meeting
- 2:00pm - 4:00pm - Expert consultant calls for strategic diligence on an industry
- Evening: Dinner with management team's CEO and CFO in advance of meeting the following day

## Career Trajectory

Audax emphasizes professional development and allows for career track advancement through promotion; an MBA degree is optional, but not required for promotion.

The Audax Private Equity Career Path



Audax Competitor Career Path

## Life At Audax

**5+**

AVERAGE DEALS CLOSED BY ANALYSTS YEAR ONE

**75%+**

OFFER RATE FOR FULL TIME POSITION AFTER INTERNSHIP

**30**

PE ANALYTS AND ASSOCIATES

**7**

LIVE DEALS PER ANALYST, CONCURRENTLY

**8**

AVERAGE NUMBER OF TRAVEL DAYS PER MONTH

**\$3.5B**

FUND VI (2018)



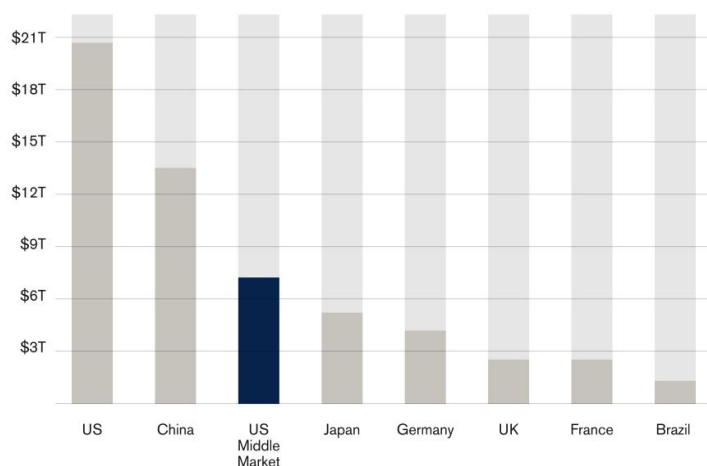
## Audax Private Equity Office Locations

101 Huntington Ave.  
25th Floor  
Boston, MA 02199  
P: 617.859.1500

4 Embarcadero Center  
37th Floor  
San Francisco, CA 94111  
P: 650.252.0600



# Investing in the U.S. Middle Market



## The U.S. Middle Market By The Numbers

**<\$1B**

ANNUAL REVENUE OF  
MIDDLE MARKET  
COMPANIES

**55M+**

MIDDLE MARKET  
JOBS

**200K+**

MIDDLE MARKET COMPANIES

## Access to the U.S. Middle Market

Audax Group targets investments in the U.S. middle market, the world's third largest economy as measured by Gross Domestic Product (GDP). Audax Private Equity buys privately-held middle market companies with valuations ranging up to \$500 million. Audax works with the acquired companies to help them accelerate growth – through acquisitions, and revenue and cost initiatives. Audax typically holds its investments for three to five years with a focus on long-term sustainable value creation.

# Available Internships

## Audax Private Equity Summer Analyst

### Juniors/rising Seniors

Summer Analysts work as integral team members of a highly skilled and experienced professional team, adding value to existing portfolio companies and evaluating new investment opportunities. This level of exposure to portfolio improvement and deal execution will allow Summer Analysts to develop the skill sets of both strategy consulting and investment banking. Summer Analysts will learn to evaluate and implement growth initiatives at portfolio companies, and to conduct strategic and financial due diligence on acquisition opportunities. Summer analysts will work out of either our Boston, MA, or San Francisco, CA offices during the 10-week program.

- Opportunity to join an entrepreneurial and growing firm with exceptionally talented and experienced professionals
- Develop a broad range of business skills including: competitive strategy, industry and customer analysis, risk assessment, financial analysis, LBO modeling, debt financing, and portfolio company management
- Work on multiple live deals throughout the summer
- Opportunity to travel for due diligence on live deals and/or portfolio company meetings
- Be a part of a supportive, collegial, and energetic team culture

### Recruiting Contact:

Kate Cole  
KCole@audaxgroup.com  
P: 617.867.8007

## Audax Private Equity Portfolio Company Summer Analyst

### Sophomores/rising Juniors

Portfolio Company Summer Analyst will work as an integral member of the leadership team of an Audax Private Equity portfolio company. Summer Analysts will spend their first week in a formal training program at Audax Private Equity's Boston, MA office along with our Private Equity Summer Analyst program (for rising seniors). Reporting directly to an Executive Leader of the portfolio company with visibility into the CEO/CFO and working alongside other senior leaders, Portfolio Company Summer Analysts will be tasked with adding value to businesses by working on operational, financial, and strategic growth initiatives as directed by management and Audax. They will learn how to evaluate and implement growth initiatives, identify cost savings opportunity, analyze products and end-markets, and work to grow the revenue and profitability of a business. Portfolio Company Summer Analysts will have direct and frequent interactions with the Audax Private Equity investment team and will present at the end of the summer to the Audax Private Equity senior team.

- Work at a private equity backed business alongside the C-suite management team
- Develop a broad range of business skills including: competitive strategy, industry and customer analyses, cost and operational skill-sets, financial analytics, and leadership
- Work on multiple projects across functional areas within a business
- Be a part of a supportive, collegial, and energetic team culture
- Be exposed to private equity investing and business strategy
- Be a candidate for a junior/rising senior year summer internship offer to work on the Audax Private Equity investment team as a Summer Analyst